

**Meet the Investor Series: 10<sup>th</sup> Talk**

Jointly with  Indian Angel Network<sup>®</sup>

**The art of pitching to  
angel investors /  
VC funds and common  
mistakes to avoid.**

by

**Mr. Ankur Agarwal**

IAN member, Co-founder and Managing partner  
Clarion Venture Partners

On

**Saturday, 25 August 2012**  
At 4-5pm in the  
Training Room, Venture Center  
100 NCL Innovation Park  
Dr. Homi Bhabha (Pashan) Road,  
Pune – 411008

Tea will be served at 3.45pm

**Mr. Ankur Agrawal**



IAN member, Co-founder and Managing partner Clarion  
Venture Partners

**About Mr. Ankur Agrawal :**

Ankur possesses a rich experience in the IT industry ranging from Infosys to eGain Communications. Ankur co-founded Clarion and since then has driven the company towards its objectives year on year. Under his governance, the company has grown significantly over the last decade. Ankur is also an Active member of Indian Angel network which is India's first, largest and the only national network of business angels, investing in start-ups and early stage ventures, creating new wealth and employment and converting job seekers to job creators. Ankur is an Engineer from Banaras Hindu University (BHU). His favorite cartoon is Obelix and he believes we all fell into a cauldron of magic potion, but only a few are able to access that power. He is also the managing partner of Clarion Venture Partners.

([www.clarionvp.com](http://www.clarionvp.com))

**About IAN:**

IAN has a strong investor base of nearly 200 Angels from around the country and the world, comprising the who's who of successful entrepreneurs and CEOs and leading institutions, IAN covers a wide range of sectors and a global network which can be leveraged for its Investee companies. IAN has been built By Entrepreneurs, For Entrepreneurs. It provides not only money but more importantly, mentoring, strategic advice, operational direction, from people who have "been there, done that". One of the most active Angel Groups in the world, with over 35 company portfolio. In 2011 alone, IAN has invested in 11 companies !

**About Venture Center**

The Venture Center is a technology business incubator specializing in technology startups offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences & engineering. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the "Pune region" in India. ([www.venturecenter.co.in](http://www.venturecenter.co.in))