



**Job Details for the position of “Head Tech Transfer Office”**

<b>Job Location:</b>	Entrepreneurship Development Center 100 NCL Innovation Park Homi Bhabha Road, Pashan, Pune-411008
<b>About the Company</b>	<p>Venture Center is a national award-winning technology business incubator. We focus on building startups that use science and technology to deliver products and services which have a considerable socio-economic impact on society. Join us if you are curious, entrepreneurial and want to make an impact.</p> <p>Venture Center is the trademark of Entrepreneurship Development Center, a not for profit incubator, based in Pune. For more information, go to <a href="http://www.venturecenter.co.in">http://www.venturecenter.co.in</a></p>
<b>About RIFC(Regulatory Information and Facilitation Center)</b>	<p>TECHEX.IN is a Technology Transfer Hub operated by Venture Center, Pune, India and supported by the National Biopharma Mission (Govt of India). TECHEX.IN aims to help technology developers and technology commercialisation entities find each others, forge partnerships and advance the technology closer to the market in a win-win partnership. For more information, please visit <a href="http://www.techex.in/">http://www.techex.in/</a></p>
<p><b>Job Description</b></p> <p>In this role, the candidate will be responsible for business development including generating revenue, prioritizing portfolio of work, setting targets, pacing the team, engaging with and reporting to stakeholders and mentoring team members. The nature of tech transfer activities envisaged is similar to academic tech transfer offices (see for ex: <a href="http://www.autm.net">http:// www.autm.net</a>)</p> <ul style="list-style-type: none"> <li>• Provide leadership for the TechEx.in and the TTO Hub project (Supported by NBM)</li> <li>• Recruit and manage a team of 10-15 team members</li> <li>• Take responsibility for delivering the commitments under TTO hub project</li> <li>• Design, Initiate, operate program relating to innovation management and technology venturing including:             <ul style="list-style-type: none"> <li>a. Technology marketing</li> <li>b. Tech transfer – Deal structuring, valuation, negotiations</li> <li>c. Spin off and new venture creation</li> <li>d. IP protection</li> </ul> </li> </ul>	



- e. Policies, institutional mechanisms and office support for R&D organisations for innovation management
- f. Industry – Academia technology partnerships, research and contract management
- g. Technology scouting and open Innovation
- h. Awareness programs and trainings

**Desired Education & Experience**

- Master's degree or equivalent in business administration, science, or engineering or higher
- Minimum of Five year experience and proven track record driving innovation in a well-regarded corporate, consulting, or academic environment
- Experience promoting technological transfer, innovation, and translational research of intellectual property
- Experience developing and overseeing strategic plans to promote innovation and entrepreneurship in a complex organization
- Business knowledge and negotiation skills
- Excellent verbal and written communication; strong analytical, organizational and interpersonal skills; discretion and independent judgment
- Knowledge of academic research methods
- Professional certification/ qualifications in IP, business laws, academic tech transfer or technology licensing would be a plus

**Employment Status**

Full Time

**General requirements and expectations from Venture Center employees:**

- Venture Center is a nonprofit organization with aims to benefit society by promoting entrepreneurs and startups. Thus, Venture Center seeks employees and consultants who have a strong interest and passion in seeing technology innovators, entrepreneurs and startups succeed, and have a strong "service" ethos.
- A strong feature of Venture Center jobs is the rich learning environment and opportunity provided to employees to experiment, take initiative and be creative. The work of most employees has visible impact which can be satisfying. All employees benefit from access to high quality facilities and work environments. Compensation packages can be flexible but are often conservative due to Venture Center's nonprofit status.
- General requirements include: a) strong ethical standards and work ethics, b) comfort with computers, computer applications and internet, c) strong communication skills – spoken and written.



- Venture Center's working hours are 9:00 AM – 6.00PM (Monday to Saturday) and are designed to keep operations of Venture Center convenient for the start ups, entrepreneurs, inventors and others that the organization serves. Managers in certain functions are provided the opportunity to avail of flexible hours. All jobs are located at Pune, Maharashtra, India.

- How to apply: Applications can be applied using this link :-  
[https://www.venturecenter.co.in/career\\_opportunities.php](https://www.venturecenter.co.in/career_opportunities.php)
- 
- If you have any doubts or queries, write via email to [hr@venturecenter.co.in](mailto:hr@venturecenter.co.in) with your questions.