



Venture Center
NCL Innovation Park
Pashan Road, Pune - 411008

Meet the Investor Series: 19th Talk

“New Business Models in Education & Healthcare”

by

Mr. Dave Richards,
Co-Founder & Managing Partner -
Unitus Seed Fund

On

Tuesday, 7 April 2015
At **4pm-7pm** in the
Training Room, Venture Center
100 NCL Innovation Park
Dr. Homi Bhabha (Pashan) Road,
Pune – 411008

Registration through invitation only

Mr. Dave Richards



Co-Founder & Managing Partner -Unitus Seed Fund

About the speaker

Dave Richards is an experienced entrepreneur, executive, and global early-stage investor. Dave has been an early investor in microfinance and other businesses serving low-income populations.

Since 2005, he has been involved with the Unitus Group, helping to lead efforts to select and invest in entrepreneurs in many developing countries. In 2012, he co-founded Unitus Seed Fund, now the leading venture seed fund supporting startups innovating for the masses in India. Dave led the [Unitus Labs](#) incubator for 2 years including the successful research and spinout of two venture firms: [Unitus Impact](#) and UnitusSeed Fund. He also led Unitus Investment Management, the General Partner of Unitus Equity Fund, a pioneering microfinance venture fund, was a board member of Unitus Capital, a leading Bangalore-based investment bank, and was on the investment committee for Unitus Impact.

Previously, Dave developed and led multiple high-growth technology businesses at RealNetworks, Sybase and Symantec from startup to multiple hundred million dollar global enterprises. He is currently a partner with Social Venture Partners Seattle is the co-founder of the SVP Fast Pitch startup angel fund. Dave received his Bachelor of Commerce degree from the University of British Columbia.

About Unitus Seed Fund:

Unitus Seed Fund is a \$23 million seed-stage investment fund based in Seattle and Bangalore that invests in startups innovating for the masses in India. We are a for-profit, impact VC with prestigious backers such as Bill Gates, Vinod Khosla, Pramod Bhasin, T.V. Mohandas Pai, V. Balakrishnan, Michael & Susan Dell Foundation, Wadhvani Foundation, and 500 Startups. Our typical initial investments range is from INR 30-90 lakhs (USD \$50,000-\$150,000) with the potential for additional investment capital as critical progress is achieved. Our sectors of interest include Education, Healthcare, mCommerce/mVAS, E-Commerce, Agriculture, Retail & Distribution, and Water & Energy. For more information, please visit <http://usf.vc/>.

About Venture Center

The Venture Center is a technology business incubator specializing in technology startups offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences & engineering. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the "Pune region" in India. (www.venturecenter.co.in)